

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2017

AREA: Pitt Meadows

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	8,336,000	6,750,400	23 %	150,025,075	132,241,120	13 %
Units Listed	21	9	133 %	233	240	2- %
Units Sold	9	10	10- %	171	170	0 %
Sale Success Ratio	52 %	55 %		75 %	76 %	
% Sales to Listings	42 %	111 %		73 %	70 %	
Avg Price/Unit	926,222	675,040	37 %	877,339	777,888	12 %
Active Listings	37	33	12 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,352,100	1,317,000	154 %	50,663,260	49,986,747	1 %
Units Listed	9	10	10- %	115	138	16- %
Units Sold	6	3	100 %	96	112	14- %
Sale Success Ratio	85 %	42 %		87 %	87 %	
% Sales to Listings	66 %	30 %		83 %	81 %	
Avg Price/Unit	558,683	439,000	27 %	527,742	446,310	18 %
Active Listings	13	15	13- %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	7,015,942	3,543,100	98 %	80,718,412	47,951,606	68 %
Units Listed	20	8	150 %	261	194	34 %
Units Sold	17	10	70 %	213	157	35 %
Sale Success Ratio	77 %	83 %		82 %	84 %	
% Sales to Listings	85 %	125 %		81 %	80 %	
Avg Price/Unit	412,702	354,310	16 %	378,959	305,424	24 %
Active Listings	21	25	16- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	18,704,042	11,610,500	61 %	281,406,747	230,179,473	22 %
Units Listed	50	27	85 %	609	572	6 %
Units Sold	32	23	39 %	480	439	9 %
Sale Success Ratio	69 %	62 %		80 %	82 %	
% Sales to Listings	64 %	85 %		78 %	76 %	
Avg Price/Unit	584,501	504,804	15 %	586,264	524,326	11 %
Active Listings	71	73	2- %			

MULTI FAMILY REVENUE



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AREA: Pitt Meadows

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	4,100,000	100- %
Units Listed	0	0	0 %	0	4	100- %
Units Sold	0	0	0 %	0	4	100- %
Sale Success Ratio	0 %	0 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	100 %	
Avg Price/Unit	0	0	0 %	0	1,025,000	100- %
Active Listings	0	0	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	1,420,000	3,998,000	64- %
Units Listed	2	0	0 %	12	11	9 %
Units Sold	0	0	0 %	1	4	75- %
Sale Success Ratio	0 %	0 %		10 %	44 %	
% Sales to Listings	0 %	0 %		8 %	36 %	
Avg Price/Unit	0	0	0 %	1,420,000	999,500	42 %
Active Listings	9	7	28 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	18,704,042	11,610,500	61 %	282,826,747	238,277,473	18 %
Units Listed	52	27	92 %	621	587	5 %
Units Sold	32	23	39 %	481	447	7 %
Sale Success Ratio	68 %	60 %		79 %	81 %	
% Sales to Listings	61 %	85 %		77 %	76 %	
Avg Price/Unit	584,501	504,804	15 %	587,997	533,059	10 %
Active Listings	80	80	0 %			

TOTAL

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Avg Price/Unit	584,501	504,804	15 %	587,997	533,059	10 %
Active Listings	80	80	0 %			