

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Maple Ridge

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	5,958,517	8,296,993	28- %	62,583,550	62,358,494	0 %
Units Listed	22	27	18- %	205	217	5- %
Units Sold	10	14	28- %	110	110	0 %
Sale Success Ratio	58 %	70 %		57 %	62 %	
% Sales to Listings	45 %	51 %		53 %	50 %	
Avg Price/Unit	595,851	592,642	0 %	568,941	566,895	0 %
Active Listings	116	108	7 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	33,983,974	23,435,000	45 %	397,566,587	384,157,257	3 %
Units Listed	91	83	9 %	1,717	1,673	2 %
Units Sold	69	52	32 %	808	779	3 %
Sale Success Ratio	47 %	41 %		51 %	51 %	
% Sales to Listings	75 %	62 %		47 %	46 %	
Avg Price/Unit	492,521	450,673	9 %	492,037	493,141	0 %
Active Listings	516	454	13 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	39,942,491	31,731,993	25 %	460,150,137	446,515,751	3 %
Units Listed	113	110	2 %	1,922	1,890	1 %
Units Sold	79	66	19 %	918	889	3 %
Sale Success Ratio	48 %	45 %		52 %	52 %	
% Sales to Listings	69 %	60 %		47 %	47 %	
Avg Price/Unit	505,601	480,787	5 %	501,252	502,267	0 %
Active Listings	632	562	12 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	6,348,093	2,868,248	121 %	42,977,634	30,740,487	39 %
Units Listed	3	6	50- %	127	137	7- %
Units Sold	20	9	122 %	125	83	50 %
Sale Success Ratio	100 %	75 %		78 %	62 %	
% Sales to Listings	666 %	150 %		98 %	60 %	
Avg Price/Unit	317,404	318,694	0 %	343,821	370,367	7- %
Active Listings	25	63	60- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Maple Ridge

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	3,704,300	5,108,900	27- %	77,964,138	68,287,400	14 %
Units Listed	27	24	12 %	468	476	1- %
Units Sold	14	17	17- %	265	237	11 %
Sale Success Ratio	42 %	53 %		56 %	58 %	
% Sales to Listings	51 %	70 %		56 %	49 %	
Avg Price/Unit	264,592	300,523	11- %	294,204	288,132	2 %
Active Listings	114	129	11- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	10,052,393	7,977,148	26 %	120,941,772	99,027,887	22 %
Units Listed	30	30	0 %	595	613	2- %
Units Sold	34	26	30 %	390	320	21 %
Sale Success Ratio	64 %	59 %		62 %	59 %	
% Sales to Listings	113 %	86 %		65 %	52 %	
Avg Price/Unit	295,658	306,813	3- %	310,107	309,462	0 %
Active Listings	139	192	27- %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	263,308	305,000	13- %	8,658,225	11,184,267	22- %
Units Listed	9	1	800 %	42	67	37- %
Units Sold	1	1	0 %	33	38	13- %
Sale Success Ratio	50 %	100 %		54 %	71 %	
% Sales to Listings	11 %	100 %		78 %	56 %	
Avg Price/Unit	263,308	305,000	13- %	262,370	294,322	10- %
Active Listings	16	34	52- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	2,808,600	2,745,500	2 %	29,382,481	31,790,915	7- %
Units Listed	21	23	8- %	374	398	6- %
Units Sold	15	13	15 %	154	155	0 %
Sale Success Ratio	53 %	36 %		43 %	44 %	
% Sales to Listings	71 %	56 %		41 %	38 %	
Avg Price/Unit	187,240	211,192	11- %	190,795	205,102	6- %
Active Listings	155	152	1 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	3,071,908	3,050,500	0 %	38,040,706	42,975,182	11- %
Units Listed	30	24	25 %	416	465	10- %
Units Sold	16	14	14 %	187	193	3- %
Sale Success Ratio	53 %	37 %		45 %	48 %	
% Sales to Listings	53 %	58 %		44 %	41 %	
Avg Price/Unit	191,994	217,892	11- %	203,426	222,669	8- %
Active Listings	171	186	8- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Maple Ridge

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	12,569,918	11,470,241	9 %	114,219,409	104,283,248	9 %
Units Listed	34	34	0 %	374	421	11- %
Units Sold	31	24	29 %	268	231	16 %
Sale Success Ratio	79 %	72 %		65 %	64 %	
% Sales to Listings	91 %	70 %		71 %	54 %	
Avg Price/Unit	405,481	477,926	15- %	426,191	451,442	5- %
Active Listings	157	205	23- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	40,496,874	31,289,400	29 %	504,913,206	484,235,572	4 %
Units Listed	139	130	6 %	2,559	2,547	0 %
Units Sold	98	82	19 %	1,227	1,171	4 %
Sale Success Ratio	47 %	42 %		51 %	51 %	
% Sales to Listings	70 %	63 %		47 %	45 %	
Avg Price/Unit	413,233	381,578	8 %	411,502	413,523	0 %
Active Listings	785	735	6 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	53,066,792	42,759,641	24 %	619,132,615	588,518,820	5 %
Units Listed	173	164	5 %	2,933	2,968	1- %
Units Sold	129	106	21 %	1,495	1,402	6 %
Sale Success Ratio	52 %	46 %		53 %	53 %	
% Sales to Listings	74 %	64 %		50 %	47 %	
Avg Price/Unit	411,370	403,392	1 %	414,135	419,770	1- %
Active Listings	942	940	0 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Maple Ridge

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	370,000	100- %	640,000	1,521,000	57- %
Units Listed	0	0	0 %	4	12	66- %
Units Sold	0	1	100- %	1	3	66- %
Sale Success Ratio	0 %	100 %		33 %	30 %	
% Sales to Listings	0 %	0 %		25 %	25 %	
Avg Price/Unit	0	370,000	100- %	640,000	507,000	26 %
Active Listings	3	2	50 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	370,000	100- %	640,000	1,521,000	57- %
Units Listed	0	0	0 %	4	12	66- %
Units Sold	0	1	100- %	1	3	66- %
Sale Success Ratio	0 %	100 %		33 %	27 %	
% Sales to Listings	0 %	0 %		25 %	25 %	
Avg Price/Unit	0	370,000	100- %	640,000	507,000	26 %
Active Listings	3	2	50 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,786,500	0	0 %	19,789,600	20,456,905	3- %
Units Listed	15	3	400 %	147	124	18 %
Units Sold	7	0	0 %	61	46	32 %
Sale Success Ratio	63 %	0 %		55 %	36 %	
% Sales to Listings	46 %	0 %		41 %	37 %	
Avg Price/Unit	255,214	0	0 %	324,419	444,715	27- %
Active Listings	71	47	51 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Maple Ridge

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	12,569,918	11,470,241	9 %	114,219,409	104,283,248	9 %
Units Listed	34	34	0 %	374	421	11- %
Units Sold	31	24	29 %	268	231	16 %
Sale Success Ratio	79 %	72 %		65 %	63 %	
% Sales to Listings	91 %	70 %		71 %	54 %	
Avg Price/Unit	405,481	477,926	15- %	426,191	451,442	5- %
Active Listings	157	205	23- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	42,283,374	31,659,400	33 %	525,342,806	506,213,477	3 %
Units Listed	154	133	15 %	2,710	2,683	1 %
Units Sold	105	83	26 %	1,289	1,220	5 %
Sale Success Ratio	48 %	42 %		51 %	50 %	
% Sales to Listings	68 %	62 %		47 %	45 %	
Avg Price/Unit	402,698	381,438	5 %	407,558	414,929	1- %
Active Listings	859	784	9 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	54,853,292	43,129,641	27 %	639,562,215	610,496,725	4 %
Units Listed	188	167	12 %	3,084	3,104	0 %
Units Sold	136	107	27 %	1,557	1,451	7 %
Sale Success Ratio	53 %	46 %		53 %	52 %	
% Sales to Listings	72 %	64 %		50 %	46 %	
Avg Price/Unit	403,333	403,080	0 %	410,765	420,742	2- %
Active Listings	1,016	989	2 %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Maple Ridge

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	16,500	0	0 %	267,900	687,500	61- %
Units Listed	4	4	0 %	44	39	12 %
Units Sold	1	0	0 %	7	9	22- %
Sale Success Ratio	50 %	0 %		17 %	29 %	
% Sales to Listings	25 %	0 %		15 %	23 %	
Avg Price/Unit	16,500	0	0 %	38,271	76,388	49- %
Active Listings	28	25	12 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	16,500	0	0 %	267,900	687,500	61- %
Units Listed	4	4	0 %	44	39	12 %
Units Sold	1	0	0 %	7	9	22- %
Sale Success Ratio	50 %	0 %		17 %	29 %	
% Sales to Listings	25 %	0 %		15 %	23 %	
Avg Price/Unit	16,500	0	0 %	38,271	76,388	49- %
Active Listings	28	25	12 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	1,155,050	100- %	0	2,281,589	100- %
Units Listed	0	0	0 %	6	7	14- %
Units Sold	0	2	100- %	0	4	100- %
Sale Success Ratio	0 %	100 %		0 %	57 %	
% Sales to Listings	0 %	0 %		0 %	57 %	
Avg Price/Unit	0	577,525	100- %	0	570,397	100- %
Active Listings	6	13	53- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	257,500	325,000	20- %	9,121,400	2,268,000	302 %
Units Listed	0	5	100- %	36	41	12- %
Units Sold	1	1	0 %	9	6	50 %
Sale Success Ratio	25 %	25 %		22 %	22 %	
% Sales to Listings	0 %	20 %		25 %	14 %	
Avg Price/Unit	257,500	325,000	20- %	1,013,488	378,000	168 %
Active Listings	23	24	4- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	257,500	1,480,050	82- %	9,121,400	4,549,589	100 %
Units Listed	0	5	100- %	42	48	12- %
Units Sold	1	3	66- %	9	10	10- %
Sale Success Ratio	25 %	50 %		18 %	29 %	
% Sales to Listings	0 %	60 %		21 %	20 %	
Avg Price/Unit	257,500	493,350	47- %	1,013,488	454,958	122 %
Active Listings	29	37	21- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Maple Ridge

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	2,667,500	7,575,000	64- %
Units Listed	0	0	0 %	4	6	33- %
Units Sold	0	0	0 %	2	5	60- %
Sale Success Ratio	0 %	0 %		50 %	55 %	
% Sales to Listings	0 %	0 %		50 %	83 %	
Avg Price/Unit	0	0	0 %	1,333,750	1,515,000	11- %
Active Listings	1	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	2,667,500	7,575,000	64- %
Units Listed	0	0	0 %	4	6	33- %
Units Sold	0	0	0 %	2	5	60- %
Sale Success Ratio	0 %	0 %		50 %	55 %	
% Sales to Listings	0 %	0 %		50 %	83 %	
Avg Price/Unit	0	0	0 %	1,333,750	1,515,000	11- %
Active Listings	1	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Maple Ridge

IC&I - LAND & FARMS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	1,170,000	925,000	26 %
Units Listed	1	1	0 %	17	20	15- %
Units Sold	0	0	0 %	2	2	0 %
Sale Success Ratio	0 %	0 %		11 %	10 %	
% Sales to Listings	0 %	0 %		11 %	10 %	
Avg Price/Unit	0	0	0 %	585,000	462,500	26 %
Active Listings	9	14	35- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	1,170,000	925,000	26 %
Units Listed	1	1	0 %	17	20	15- %
Units Sold	0	0	0 %	2	2	0 %
Sale Success Ratio	0 %	0 %		11 %	10 %	
% Sales to Listings	0 %	0 %		11 %	10 %	
Avg Price/Unit	0	0	0 %	585,000	462,500	26 %
Active Listings	9	14	35- %			

ICI SUB-TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,155,050	100- %	0	2,281,589	100- %
Units Listed	0	0	0 %	6	7	14- %
Units Sold	0	2	100- %	0	4	100- %
Sale Success Ratio	0 %	100 %		0 %	57 %	
% Sales to Listings	0 %	0 %		0 %	57 %	
Avg Price/Unit	0	577,525	100- %	0	570,397	100- %
Active Listings	6	13	53- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	274,000	325,000	15- %	13,226,800	11,455,500	15 %
Units Listed	5	10	50- %	101	106	4- %
Units Sold	2	1	100 %	20	22	9- %
Sale Success Ratio	28 %	16 %		19 %	25 %	
% Sales to Listings	40 %	10 %		19 %	20 %	
Avg Price/Unit	137,000	325,000	57- %	661,340	520,704	27 %
Active Listings	61	63	3- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	274,000	1,480,050	81- %	13,226,800	13,737,089	3- %
Units Listed	5	10	50- %	107	113	5- %
Units Sold	2	3	33- %	20	26	23- %
Sale Success Ratio	28 %	37 %		18 %	27 %	
% Sales to Listings	40 %	30 %		18 %	23 %	
Avg Price/Unit	137,000	493,350	72- %	661,340	528,349	25 %
Active Listings	67	76	11- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Maple Ridge

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	12,569,918	12,625,291	0 %	114,219,409	106,564,837	7 %
Units Listed	34	34	0 %	380	428	11- %
Units Sold	31	26	19 %	268	235	14 %
Sale Success Ratio	79 %	74 %		63 %	63 %	
% Sales to Listings	91 %	76 %		70 %	54 %	
Avg Price/Unit	405,481	485,588	16- %	426,191	453,467	6- %
Active Listings	163	218	25- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	42,557,374	31,984,400	33 %	538,569,606	517,668,977	4 %
Units Listed	159	143	11 %	2,811	2,789	0 %
Units Sold	107	84	27 %	1,309	1,242	5 %
Sale Success Ratio	47 %	41 %		50 %	49 %	
% Sales to Listings	67 %	58 %		46 %	44 %	
Avg Price/Unit	397,732	380,766	4 %	411,435	416,802	1- %
Active Listings	920	847	8 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	55,127,292	44,609,691	23 %	652,789,015	624,233,814	4 %
Units Listed	193	177	9 %	3,191	3,217	0 %
Units Sold	138	110	25 %	1,577	1,477	6 %
Sale Success Ratio	52 %	46 %		52 %	51 %	
% Sales to Listings	71 %	62 %		49 %	45 %	
Avg Price/Unit	399,473	405,542	1- %	413,943	422,636	2- %
Active Listings	1,083	1,065	1 %			